

INDIA PRICE LIST 2018

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Product Code	MBTI® Resource Materials	Prices
6111	MBTI Manual	14,500.00
6229	Introduction to Myers -Briggs Type (7th Edition)	1,050.00
6539	Introduction to Myers-Briggs® Type in Organizations	1,800.00
4278	Understanding Your MBTI Step II Results	2,500.00
6741	MBTI Step II Manual	13,250.00
6158	Introduction to Type & Coaching	1,800.00
6199	Introduction to Type and the 8 Jungian Functions	1,800.00
6862	Introduction to Type Dynamics & Development	1,800.00
6902	Introduction to Type & Careers	1,800.00
6169	Introduction to Type and Emotional Intelligence	1,800.00
6289	Introduction to Type and Communications	1,800.00
6239	Introduction to Type & Conflict	1,800.00
6966	Introduction to Type and Change	1,800.00
6198	Introduction to Type and Teams	1,800.00
6904	Introduction to Type in College	1,800.00
6276	Introduction to Type and Leadership	1,800.00
6186	Introduction to Type & Decision Making	1,800.00
6187	Introduction to Type & Learning	1,800.00
6185	Introduction To Type & Innovation	1,800.00
6177	Introduction to Type® and Project Management	1,800.00
6180	In the Grip	1,800.00
6942	Introduction to Type in Selling	1,800.00
6128	Type & Culture	2,600.00
6179	Type and Retention	2,600.00
6196	Type & Training	2,600.00
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6150	The Leadership Advantage Training Programme	32,000.00

4180-FD	Introducing MBTI® Step II™ Results Facilitation Kit	32,000.00
7354	Working Together	3,300.00
6972	MBTI® Step II Users Guide	7,150.00
6274	MBTI® Type Tables for Occupations	13,000.00
6215	Finding The Fit	2,100.00
MBTI® Instrument - Pen & Paper		
6165	Form M Self Scorable (10)	9,750.00
MBTI® Instruments - Online administrations		
61145	Form M Profile Report (Hard Copy)	1,630.00
261145	Form M Profile Report	1,600.00
61148	Form M Team Report (Hard Copy)	3,135.00
261248	Form M Team Report	2,550.00
61144	Form M Interpretive (Hard Copy)	2,490.00
261144	Form M Interpretive	2,400.00
261152	Form M Interpretive (College Edition)	1,600.00
61146	Form M Interpretive for Organizations (Hard Copy)	3,050.00
261146	Form M Interpretive for Organizations	2,900.00
267149C	Form Q Interpretive (Hard Copy)	5,100.00
267149	Form Q Interpretive	4,750.00
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267147	MBTI Step II Profile Report	3,000.00
261182	MBTI Work Styles Report	2,550.00
262153C	MBTI Career Report (Hard Copy)	1,700.00
262153	MBTI Career Report	1,550.00
261191	MBTI® Stress Management Report	2,650.00
261189	MBTI® Communication Styles Report	2,650.00
261161	MBTI® Conflict Styles Report	2,650.00
261190	MBTI® Decision Making Styles Report	2,650.00
261001	MBTI® Complete	4,000.00
216010	MBTI® Form M Personal Impact Report	5,950.00
261121	MBTI® Report for Healthcare Professionals - requires verified type result	2,750.00

FIRO-B® Resource Materials		
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2209	Introduction to FIRO-B	850.00
2219	Introduction to FIRO-B Instrument in Organisations	1,800.00
2220	Participating in Teams	1,800.00
2503	FIRO-Business Users Guide	3,850.00
2504	Introduction to FIRO Business Instrument	1,750.00
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2216	FIRO-B Self Scorable	8,850.00
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10255	Interpretive Report (Hard Copy)	2,010.00
210255	Interpretive Report	1,800.00
10256	Leadership Report Using FIRO-B/MBTI (Hard Copy)	2,390.00
210256	Leadership Report Using FIRO-B/MBTI	2,200.00
220160C	FIRO-B Profile Report (Hard Copy)	1,480.00
220160	FIRO-B Profile Report	1,450.00
FIRO-Business Instruments - Online administrations		
220170C	FIRO Business Profile Report (Hard Copy)	1,550.00
220170	FIRO Business Profile Report	1,475.00
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250160	FIRO Business Leadership Report	1,875.00
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270200	FIRO-Business Profile + Leadership Report	3,000.00
CPI™ 434 - Resource Materials		
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1937	CPI260™ Coaching Report-Advanced Guide	6,000.00

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219250	Client Feedback Report	2,975.00
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219350	Coaching Report For Leaders	4,010.00
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219550	Combined Client / Coaching Report	5,850.00
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4818	Introduction to Conflict & Teams	1,875.00
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8445	Career Exploration for College Students	1,100.00
8475	Strong College Profile Users Guide	3,500.00
8652	Skills Confidence Manual, Revised	3,750.00
8705	Strong Interest Explorer	1,100.00
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284105	Strong High School Profile	1,150.00
284104	Strong Profile and Interpretive Report	1,800.00
284210	Strong High School Profile and Interpretive Report	1,600.00
284220	Strong College Profile & Interpretive Report	1,700.00
287700	iStartStrong	1,200.00
289246	Strong Profile, Standard Edition + Strong and MBTI® Career Report	1,600.00
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284260	Strong Profile, College Ed, plus Strong and MBTI® Career Report	1,750.00

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6360-FD	Impactful Influencing Workshop	36,000.00
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6788-FD	Introduction to Myers-Briggs® Type Preferences Training Video	12,500.00
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